



INTERNATIONAL SCHOOL OF MANAGEMENT

Staatlich anerkannte private Fachhochschule

ISM - International School of Management · Otto-Hahn-Straße 19 · 44227 Dortmund

To whom it may concern

November 16th, 2004

Re.: Reference for student Alexander von Gosztony (born in May 7th, 1980 in Madrid, Spain)

Dear Sir / Lady,

Our student Alexander von Gosztony has been known to me for a period of 5 semesters as an enthusiastic and excellent student at the International School of Management ISM in Dortmund. He was enrolled in my courses Materials Management / Procurement, Advanced Harvard Case Studies and Intercultural Management. He also excelled in a number of projects where he showed an impressive performance.

He was always punctual and on time, and submitted all work and assignments on or before due date. New concepts are grasped very quickly and his analytical skills are outstanding.

He acquired special skills within different internships in Germany and abroad in the fields of business reporting & auditing and in the area of event management. He acquired his language skills in England, Canada, France, Italy, and of course in Spain and Germany. Alex is versed in German, Spanish, English and French with some basic skills in Italian.

He is making friends very easily and is getting along well with faculty staff and his fellow students and is also an accomplished tennis, soccer and basketball player.

He has no problem with computers, database and internet applications, including especially DATEV programs, is highly flexible, good in organising and very fast-paced.

Alexander is also an active member of various university bodies and one of the elected representatives of the Students' Council. He is also a member of "PolitISM", an organisation who invites famous personalities of public stature and VIPs of the economical and political life.

The student also took part in non-required courses such as Political Science, Rhetoric, Presentation, and Human & Resource Management.

He belonged to the outstanding top 20% of the students.

Shortcoming: The student is sometimes over-enthusiastic and over-engaged sometimes almost too many extra-curricula activities. He certainly needs some improvements in Italian which he would certainly do, given some time.

Summary: I strongly recommend Mr. von Gosztony for the position he applied for.

With kind regards



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-Professor of Management-

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